Subject: Re: Berkey Follow up
Date: Tuesday, June 29, 2021 at 6:59:00 PM Eastern Daylight Time
From: Robert Beaty
To: DJS
Attachments: image002.png, image001.png, image002.png, image003.png, image004.png, image005.png, image006.png

Hey Dave,

Checking in again to see if you have read my email. Eager to hear back from you. Hope this finds you well! Thanks!

Robert

From: Robert Beaty [redacted]
Date: Tuesday, February 2, 2021 at 10:27 AM
To: DJS <djs@berkeybynmcl.com>
Subject: Re: Berkey Follow up

Hey Dave,

Have you had a chance to read my email? Thanks!

Robert

From: Robert Beaty [redacted]
Date: Monday, January 25, 2021 at 5:37 PM
To: DJS <djs@berkeybynmcl.com>
Subject: Re: Berkey Follow up

Hey Dave!

Circling back around to see if you would be able to answer my questions. Thank you!

Robert

From: Robert Beaty [redacted]
Date: Thursday, December 3, 2020 at 5:21 PM
To: DJS <djs@berkeybynmcl.com>
Subject: Re: Berkey Follow up

Hey Dave!

I'm just circling around to see if you had a chance to read my email. Hope this finds you well!

-Robert

From: Robert Beaty [redacted]
Date: Friday, September 25, 2020 at 11:12 AM

To: DJS <djs@berkeybynmcl.com>
Subject: Re: Berkey Follow up

I want to clarify question/point #3 more:

Not just filter performance through 50 -100 gallons. But the life of the filter, all the way to the 3,000 gallons listed on your site. It could go in 10 gallon increments from initial to 50 gallons, and then 500 or 1000 gallon increments after that until it reached 3,000 gallons.

-Robert

From: Robert Beaty [redacted]
Date: Friday, September 25, 2020 at 11:09 AM
To: DJS <djs@berkeybynmcl.com>
Subject: Re: Berkey Follow up

Hey Dave!

I received my Lookout Bottle last month, and I just sent my review/first impressions to Mel. Thank you again for letting me have and try out the bottle! I did share some feedback and questions with Mel, but overall, I like it!

I also want to ask you if you are aware of a Wirecutter review of Berkey filters? I stumbled upon it this week, and I researched and analyzed their claims and points. If you look at the comments section, mine is written under name "RB," and you can read my thoughts there. I critiqued several of their claims and methods, but I thought they did bring up a couple of good points, which I want to ask you about:

1. Why did NMC not respond to Wirecutter's requests for communication/comment? As a consumer, I'll let you know, it has a "Hmmm…are they trying to hide something?" effect when a company does not respond to journalist inquiries.

2. They emphasize the importance of NSF 53 certification. I have read NMC's post about NSF certifications being too expensive, and I agree. However, it would greatly build confidence in Berkey filters, and help to undo some tarnishing that Wirecutter has done to the Berkey name, if NMC maintained a couple of NSF 53 certs, like Lead and VOC Surrogates, for example.

3. Even if NMC chose not to have any NSF 53 certs, I think it's necessary for the number of gallons filtered to be shown in the test results that NMC has posted on its knowledge base site. It would also be very, very helpful to show how filter effectiveness decreases as number of gallons filtered increases, show it in a chart/graph.

4. I'm confused by the Fluoride and Arsenic results in Envirotek's 2014 results. It says that the Black Berkey element was tested, and that Arsenic and Fluoride were reduced by at least 99.9%. How could that be if the PF-2 filters were not attached? The test says it was for the black elements, not the PF-2.

Thank you for your time and your labors!

-Robert B.